# Coventry Health Care of Iowa Iowa Individual HMO and POS

#### **Summary**

Coventry Health Care is filing rates for Individual plans in Iowa. The increases by HIOS product ID are listed below.

Product ID	Rate Increase	Current Members
18973IA036	15.97%	7
18973IA025	18.21%	28,668
18973IA022	13.80%	5,313
18973IA021	18.92%	3,944
18973IA019	17.99%	1,341
18973IA018	17.82%	440
18973IA017	12.55%	58
18973IA016	18.21%	169
18973IA035	19.93%	121
18973IA034	18.60%	6,919

#### Who is affected?

The rates will apply to policies that start or renew from January 2016 through December 2016. As of February 2015, approximately 47,000 members are enrolled in plans to which the new rates will apply. Some plans in this market may not be available for renewal. Members in those plans will be able to enroll in the new plans included in this filing.

#### Why We Need to Increase Premiums

Medical costs are going up and we are changing our rates to reflect this increase. We expect medical costs to go up 8.9%, excluding the effect of benefit changes described below. Medical costs go up mainly for two reasons – providers raise their prices and members get more medical care.

#### What Else Affects Our Request to Increase Premiums

We offer individuals in Iowa a variety of plans to choose from. We are changing some benefits for these plans to comply with state and federal requirements. We are updating our estimates of the relative costs for participating provider networks.

Several requirements related to the Affordable Care Act (ACA) also impact these rates. These include:

- Changes to our projected population morbidity and its relationship to the projected market average for risk adjustment.
- Changes to required taxes and fees
- Phase-out of the Transitional Reinsurance Program which increases rates for plans issued to individuals

#### Will Premiums for All Individuals Increase at the Rates Indicated in the Table Above?

No, the increases for the HIOS product IDs above are averages for all plans within the given product. Some premiums will increase by less or even go down, others will increase by more than the average. The exact rate

change will depend on what benefit plan the subscriber chooses, the number of members and their ages, where in Iowa the subscriber is located, and which members use tobacco.

Changes in the premium that members pay will also depend on whether the current policy complies with ACA requirements that took effect on January 1, 2014, and the impact of changes in government tax subsidies.

## How does this request align to Minimum Loss Ratio Requirements (MLR)?

These rates are expected to produce an MLR equal to or above the 80% requirement for Individual business. Under the ACA, at least 80% of the premiums collected by health plans are expected to pay for medical care and activities that improve health care quality for members. If the actual MLR turns out to be less than 80%, rebates will be issued to members in accordance with the law.

Coventry makes significant investments that benefit our members that the government does not allow us to use in this calculation. These investments include customer service, and health quality activities like disease management programs, as well as the development of new information technologies.

#### What is Coventry doing to keep premiums affordable?

Coventry is taking a number of steps to keep our products as affordable as possible and to address the underlying cost of health care. These actions include:

- Developing new agreements, arrangements, and partnerships with health care providers that base provider compensation on the quality of care and not the quantity of services.
- Creating medical management programs that address potential health issues for members earlier, improving health outcomes and reducing the need for high-cost health care services.
- Working to reduce the ability of out-of-network providers to collect unreasonably excessive payments for services they provide.

Coventry is also dedicated to increasing transparency within the health care system and helping members best utilize the plans that they have. Members can access Coventry's secure member portal, My Online Services, which was designed to empower our members to become more involved in their health care by allowing them to research their specific plan benefits, health care providers in a given area, and in some locations, the cost of certain health care services. Additionally, Aetna's Plan for Your Health website aims to educate all consumers, not just Aetna and Coventry members, on how to take advantage of their health care benefits.

# **Actuarial Memorandum and Certification**

# **Purpose**

This memorandum is being submitted to satisfy federal rate review requirements and support the development of the rates submitted with this filing. It is not intended to be used for any other purpose.

# **General Information**

**Company Identifying Information:** 

• Company Legal Name: Coventry Health Care of Iowa (CHC-IA)

State: lowaHIOS Issuer ID: 18973Market: Individ

Market: Individual
 Effective Date: January 1, 2016
 Rate Filing Tracking Number: AETN-130058954

• Policy Form(s):

CHCIA-IND-EOC-HMO-CHO-2016

CHCIA-IND-EOC-HMO-MNH-2016

CHCIA-IND-EOC-POS-2016

CHCIA-IND-EOC-POS-MDM-2016
CHCIA-IND-EOC-POS-MIPPA-2016
CHCIA-IND-EOC-POS-PP-2016
CHCIA-IND-EOC-POS-UCR-2016
CHCIA-IND-EOC-POS-UDM-2016
CHCIA-IND-EOC-POS-UQC-2016
CHCIA-IND-EOC-POS-UW-2016
CHCIA-IND-OE-EOC-HMO-CHO-2016
CHCIA-IND-OE-EOC-HMO-MNH-2016

CHCIA-IND-OE-EOC-POS-2016

CHCIA-IND-OE-EOC-POS-MDM-2016 CHCIA-IND-OE-EOC-POS-MIPPA-2016 CHCIA-IND-OE-EOC-POS-PP-2016 CHCIA-IND-OE-EOC-POS-UCR-2016 CHCIA-IND-OE-EOC-POS-UDM-2016 CHCIA-IND-OE-EOC-POS-UQC-2016 CHCIA-IND-OE-EOC-POS-UW-2016

#### **Company Contact Information:**



Purpose, Scope, and Effective Date

The purpose of this filing is to:

- 1) Provide support for the development of the Part I Unified Rate Review Template;
- 2) Provide support for the assumptions and rate development applicable to the products supported by the policy forms referenced above;
- 3) Request approval of the resulting monthly premium rates for the products supported by the policy forms referenced above; and
- 4) Provide summaries of the benefit details for the products/plan designs referenced by this filing.

The development of the rates reflects the impact of the market forces and rating requirements associated with the Patient Protection and Affordable Care Act (PPACA) and subsequent regulation. As stated more fully below, the rates requested in this submission assume that members who purchase through the federal-facilitated marketplace will remain eligible for federal subsidies. We reserve the right to amend or withdraw this rate filing if the Supreme Court holds otherwise in the pending case of King v. Burwell.

These rates are for plans issued in conjunction with our Qualified Health Plan (QHP) application in lowa beginning January 1, 2016. The rates comply with all rating guidelines under federal and state regulations. The filing covers plans that will be available on and off the public Marketplace in Iowa.

# Proposed 2016 Rate Increase(s)

Rate increases by product are as follows:

Product ID	Rate Increase	Current Members	Product	Exchange Plan?
18973IA036	15.97%	7	Accountable Care Alliance	Yes
18973IA025	18.21%	28,668	Coventry Health Care of Iowa	Yes
18973IA022	13.80%	5,313	Carelink Powered by UnityPoint Health	Yes
18973IA021	18.92%	3,944	Carelink Powered by UnityPoint Health - Des Moines	Yes
18973IA019	17.99%	1,341	Carelink Powered by Patient Preferred	Yes
18973IA018	17.82%	440	Carelink Powered by Alegent Creighton Health	Yes
18973IA017	12.55%	58	Carelink Powered by MIPPA	Yes
18973IA016	18.21%	169	Carelink Powered by Methodist Health Partners	Yes
18973IA035	19.93%	121	Carelink HMO PD	No
18973IA034	18.60%	6,919	POS PD	No

## 2015 Increases by Product ID

_	Rate
Product ID	Increase
18973IA018	-25.82%
18973IA021	8.47%
18973IA019	0.60%
18973IA025	19.40%
18973IA016	-7.44%
18973IA017	<del>-</del> 7.25%

18973IA036	0.00%
18973IA022	13.64%
18973IA034	7.66%
18973IA035	<del>-</del> 15.51%

**Reason for Rate Increase(s):** The increase in medical premium is due to increasing medical costs, changes to taxes and fees, changes to reinsurance recoveries, etc. all of which are discussed below.

#### **Policy Holders**

As of February 2015 there are 46,980 policy holders for these products.

#### Renewability

Rates are guaranteed renewable by option of the policy holder.

#### **Applicability**

The new rating factors are appropriate for contracts issued with 2016 effective dates. Future rate filings will be made for effective dates beyond 2016.

#### **Persistency**

Persistency was not used in any assumptions.

# **Marketing Method**

As described above, some of these plans will be made available through the public Marketplace. In addition, plans will be available outside of the public Marketplace. These plans may be marketed in a variety of means including directly to consumers through direct mail, telemarketing and the internet and indirectly through brokers and general agents. Marketing and distribution approaches may change from time to time at management's discretion.

#### Underwriting

Underwriting is not used for individual business.

#### **Premium Classes**

There is one class of business administered by CHC in Iowa.

# **Experience Period Premium and Claims**

**Paid Through Date:** The experience shown is for Coventry Health Care of Iowa's (CHC-IA) premiums earned and claims incurred between January 1, 2014 and December 31, 2014 inclusive. This data reflects claims paid through January 31, 2015. This segment includes all experience for non-grandfathered individual policies.

**Premiums (net of MLR Rebate) in Experience Period:** The premium shown is date-of-service premium for non-grandfathered individual business in lowa of \$89.6M less MLR Rebates of \$0. Internal projections indicate that no MLR rebate is expected to be paid in 2015 (for 2014).

experience) for the Individual MLR Pool in Iowa. Therefore, earned premiums were not adjusted for MLR rebates.

#### Allowed and Incurred Claims Incurred During the Experience Period:

- Allowed claims come directly from the claim records for hospital and physician services.
   Capitated benefits, including pharmacy, use the capitation rate for incurred claims and the allowed claims are calculated as the incurred claims plus estimated cost sharing.
- Coventry produces a set of standard internal reports which identify incurred, allowed, utilization, and unit cost metrics by benefit category. These reports summarize claims by the calendar quarter in which claims were incurred. The reports used for this filing include all individual membership in Iowa and reflect claims paid through January 31, 2015. These reports are used to calculate the relationship between incurred and allowed claims and to allocate claims to benefit categories.
- Allowed claims are completed using the relationship between paid and completed paid claims, with data quality edits to ensure that allowed amounts are not skewed by the factors. Similar to completion of paid claims, this method tends to be less reliable for the most recent months.
- Incurred But Not Paid (IBNP) reserves are estimated using actuarial principles and
  assumptions that consider historical and projected claim submission patterns, historical and
  projected claim processing time, medical cost trends, utilization of health care services,
  claim inventory levels, changes in membership and product mix, seasonality, and other
  relevant factors.
- The IBNP completion factor is based on all claims incurred in 2014 for individual business in lowa. Completion factors are determined for incurred claims and these factors are also applied to allowed claims.
- No Active Life Reserves are held for this block of business.

# **Benefit Categories**

Inpatient Hospital consists of care delivered at an inpatient facility and associated expenses. Outpatient Hospital includes outpatient surgical as well as emergency care and associated expenses. Professional includes both specialty physician and primary care physician expenses. Other includes ambulance services, durable medical equipment, home health care, prosthetics, dental, and vision expenses. Non-capitated ambulance is included in the Outpatient Hospital category when billed by the facility and included in Professional otherwise. Prescription Drug includes drugs dispensed by a pharmacy.

Mental health is reported as "Capitated" services. Utilization is reported as indicated in the Part I template, and no benefit category uses "Other" as a measurement.

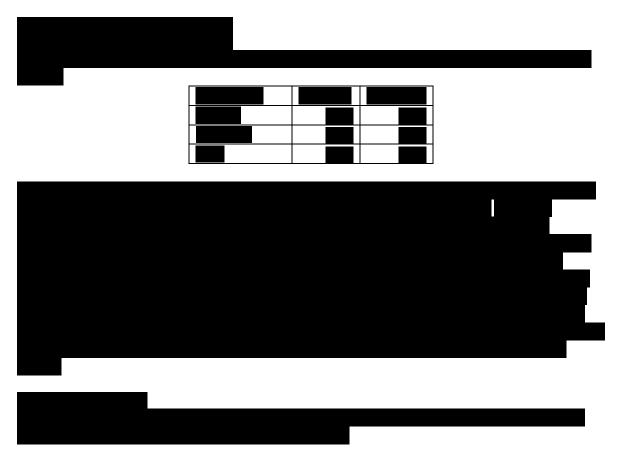


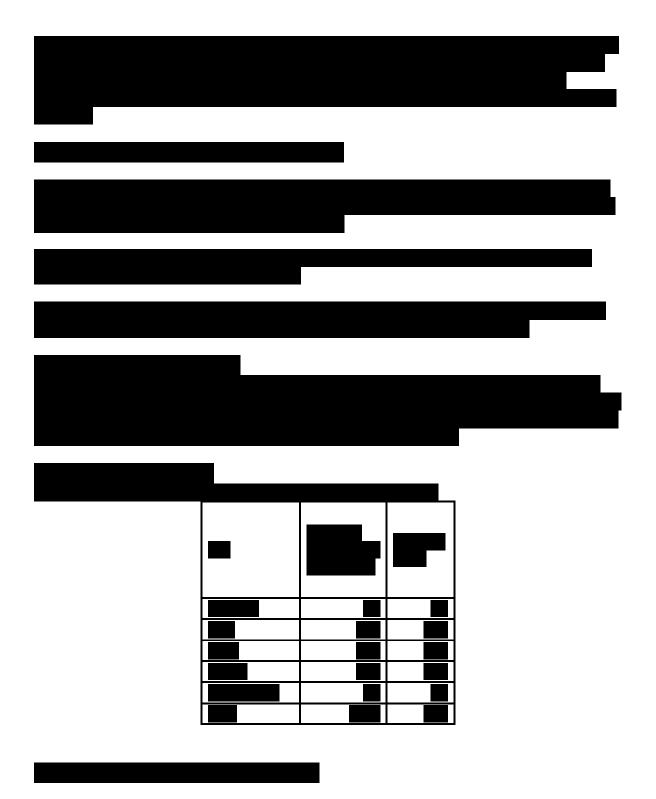


# **Mortality**

Mortality was not used in developing the rates.

**Changes in Demographics:** Experience data was normalized for projected changes in the 2016 age gender mix. The basis of this projection is our 2015 enrollment demographics. Experience data was normalized for rating area comparing the current and projected member distributions by county using our company-specific market defined rating area factors.







The Risk Adjustment Program User Fee and the Reinsurance Contribution have been reflected in the risk adjustment and reinsurance components of incurred claims. As illustrated in Exhibit E-1, Exchange User Fees are applied as a multiplicative adjustment to the index rate.



# Single Risk Pool

The plans and rates included in the Part I URRT are those for all plans we intend to offer for sale in the Individual market in Iowa through the specified legal entity. The experience reported on Worksheet 1 includes all non-grandfathered experience that is part of the Individual Market in Iowa, and includes transitional policies, and Conversion policies.

#### **Index Rate**

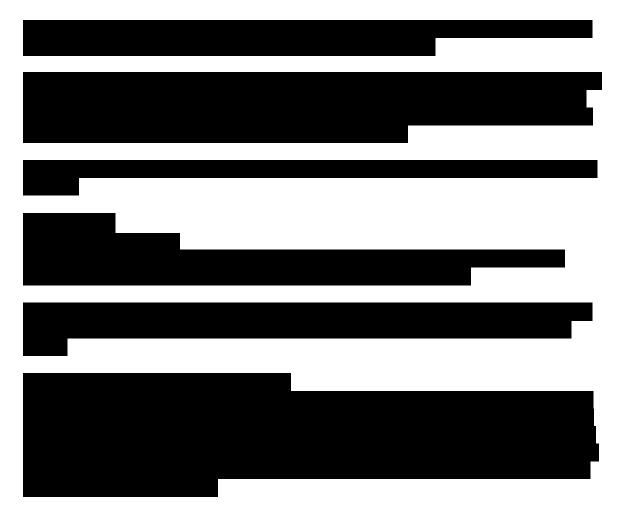
The index rates for the experience and projection periods are set equal to the actual and projected allowed claims, respectively, less non-essential health benefits (non-EHBs).

The index rate reflects the projected mix of business by plan. The AV pricing values for each plan are set based on the actuarial value and cost-sharing design of the plan, the impact of induced utilization, and the plan's provider network, delivery system characteristics, and utilization management practices. Rates do not differ for any characteristic other than those allowable under the regulations as described in 45 CFR Part 156, §156.80(d)(2).

# **Market Adjusted Index Rate**

Exhibit E-1 illustrates the development of the Market Adjusted Index Rate. The three adjustments (Transitional Reinsurance, Risk Adjustment, and Exchange User Fees) were discussed previously. They are developed as multiplicative adjustments to paid claims for Essential Health Benefits, and are applied as multiplicative adjustments to the index rate, which differs from the basis on which the adjustments were developed by the paid to allowed ratio.





# **Rating Methodology**

Rates are determined using the prescribed member build-up approach. In the event that a family includes more than three child dependents under age 21, only the three oldest child dependents will be considered in determining the family's premium. Additional dependents (non-billable members) will not be included in the rate calculation.

The premium for each billable member is calculated as:
Calibrated Plan Adjusted Index Rate \* Age Factor \* Area Factor \* Tobacco Factor

The resulting rate for each member is rounded to the nearest cent.

## **AV Metal Values**

The AV certification accompanying this submission discusses how the plan benefits were modified to fit into the AVC.



## **Terminated Products**

The following product IDs will not be available for new sales: 18973IA009 – Coventry Health Care of Iowa

A mapping of ACA-compliant plans between 2014 and 2016 is provided in Exhibit I. The exhibit also identifies plans that have been terminated and will not be offered in 2016.

# Plan Type

All plans are consistent with the plan type indicated in Worksheet 2.

# **Warning Alerts**

Some plans in this filing were offered on the Marketplace in 2014. We have reported the estimated cost share reduction subsidies on Row 65 of Worksheet 2. The Validation Report incorrectly indicates that these amounts should be zero for 2014.

The Experience Period Plan Adjusted Index Rate on Worksheet 2 differs from the Experience Period Premium PMPM on Worksheet 1 since the Experience Period Premium reflects the actual enrollment mix for all non-grandfathered business in the market in 2014 while the average Plan Adjusted Index Rate reflects the projected (vs. actual) ACA mix for single risk pool experience and a zero rate for non-single risk pool experience.

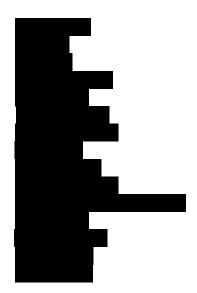
For the same reason, Total Premium (TP) differs between Worksheets 1 and 2.

The Experience Period Incurred claims and Incurred Claims PMPM on Worksheet 2 adjust for the impacts of Reinsurance and Risk Adjustment. The Incurred Claims on Worksheet 1 are not adjusted for the impact of Reinsurance and Risk Adjustment. The warning alerts on rows 67 and 72 of Worksheet 2 result from the different treatment of Reinsurance and Risk Adjustment on the two worksheets.

#### Reliance

While I have reviewed the reasonableness of the assumptions in support of both the preparation of the Part I Unified Rate Review Template and the assumptions in support of the rate development applicable to the products discussed in this filing, I relied on the expertise of the following noted individuals, along with work products produced at their direction, for the following items:

- URRT Methodology and Data Definitions
- Experience Period MLR Rebates
- Actuarial Value, Modifications, and Benefit Relativities
- Supplemental EHB Pricing
- Medical Cost and Utilization Trend
- Reinsurance Recovery CY 2014
- Reinsurance Estimate CY 2016
- Risk Adjustment Payment/Receivable CY 2014
- CSR Recoveries/Accruals
- Rx Cost and Utilization Trend
- Components of Retention/Administrative Fees
- MH Net Trend and Outpatient Pre-Cert Adjustment
- 2014 ACA Relative Risk to the Market Average
- Experience Period Data Individual
- Experience Period Data Small Group



# **Company Financial Condition**

As of December 31, 2014, the capital and surplus held by Coventry Health Care of Iowa was approximately \$26 million. This amount is disclosed in the Company's statutory financial statement dated December 31, 2014. The Company issues commercial and Medicare Advantage coverage in Iowa for multiple business segments, including to large employer, small employer, and individual purchasers.

#### Certification

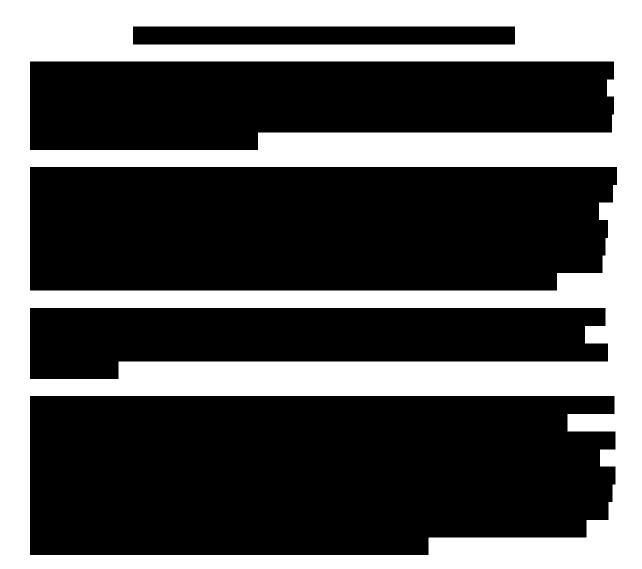
While this memorandum discusses both our development of rates for these products and the completion of the Part I Unified Rate Review Template (URRT), the Part I URRT does not demonstrate the process used by Aetna to develop the rates. Rather, it represents information required by Federal regulation to be provided in support of the review of rate increases, for certification of qualified health plans for Federally-facilitated marketplaces, and for certification that the index rate is developed in accordance with Federal regulation, is used consistently, and is only adjusted by the allowable modifiers. The information provided above is intended to comply with these requirements.

I, am an Associate of the Society of Actuaries, a member of the American Academy of Actuaries, and am qualified in the area of health insurance. I hereby certify that to the best of my knowledge and judgment:

- This rate filing is in compliance with the applicable laws and regulations of lowa, the
  requirements under federal law and regulation, and all applicable Actuarial Standards of
  Practice, including but not limited to:
  - a. ASOP No. 5, Incurred Health and Disability Claims
  - b. ASOP No. 8, Regulatory Filings for Health Benefits, Accident and Health Insurance, and Entities Providing Health
  - c. ASOP No. 12, Risk Classification
  - d. ASOP No. 23, Data Quality
  - e. ASOP No. 25, Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverages
  - f. ASOP No. 26, Compliance with Statutory and Regulatory Requirements for the Actuarial Certification of Small Employer Health Benefit Plans
  - g. ASOP No. 41, Actuarial Communications.
- 2. The Projected Index Rate is:
  - a. In compliance with all applicable State and Federal Statutes and Regulations (45 CFR 156.80(d)(1)),
  - b. Developed in compliance with the applicable Actuarial Standards of Practice,
  - c. Reasonable in relation to the benefits provided and the population anticipated to be covered,
  - d. Neither excessive, deficient, nor unfairly discriminatory.
- 3. The Index Rate and only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) were used to generate plan-level rates.
- The percent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV were calculated in accordance with actuarial standards of practice.
- 5. The geographic rating factors reflect only differences in the costs of delivery (which include unit costs and provider practice pattern differences) and do not include differences for population morbidity by geographic area.
- The AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans. Adjustments made to reflect benefit features not handled by the AV Calculator are discussed in the attached certification required by 45 CFR Part 156, §156.135.

The projected index rate assumes that members are eligible to receive federal subsidies. As of the date below, the Supreme Court of the United States is considering whether those subsidies are lawful (King v. Burwell). I would not be able to certify that the proposed rates are adequate if the Supreme Court rules that the subsidies are not lawful. Accordingly, Aetna reserves the right to withdraw and/or amend this rate submission in the event of such a Supreme Court ruling.

	May 4, 2015
	Date
CHC-IA	





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1	Unified Rate Review v2.0.3									··	· · · · · · · · · · · · · · · · · · ·			-				
3 4 5 6	Company Legal Name: HIOS Issuer ID: Effective Date of Rate Change(s):	18973	lth Care of Iowa		IA Individual													
6 7 8 9 10	Market Level Calculations (Same for all P	Plans)																
12	Section I: Experience period data Experience Period:	1/1/2014	to <u>Experience Period</u> <u>Aggregate Amount</u>	12/31/2014 <u>PMPM</u>	% of Prem													
14 15 16 17 18	Premiums (net of MLR Rebate) in Experie Incurred Claims in Experience Period Allowed Claims: Index Rate of Experience Period Experience Period Member Months	ence Period:	\$89,610,511 \$93,874,778 \$128,916,698 358,917	\$249.67 261.55 359.18 \$359.00	100.00% 104.76% 143.86%													
19 20 21	Section II: Allowed Claims, PMPM basis		Experience	e Period		Proje	tion Period:	1/1/201 Annualiz		12/31/2016	Mi	d-point to Mid	-point, Experie	nce to Projection:	24 r	months		
22			on Actual Experi			to Project		Fact			efore credibility	Adjustment		Credibility Manua	<u> </u>			
23 24 25 26 27 28 29 30 31	Benefit Category Inpatient Hospital Outpatient Hospital Professional Other Medical Capitation Prescription Drug Total	Utilization Description Days Services Services Services Benefit Period Prescriptions	Utilization per 1,000 220.13 1,717.67 11,556.80 898.14 12,000.00 10,902.20	Average Cost/Service \$3,513.05 910.95 92.73 388.39 3.96 46.23	PMPM \$64.45 130.39 89.31 29.07 3.96 42.00 \$359.18	Pop'l risk Morbidity 1.044 1.044 1.044 1.044 1.044	Other 0.999 0.999 0.999 0.999 1.162 0.944	Cost 1.058 1.048 1.044 1.048 1.136 1.071	Util 1.020 1.045 1.035 1.045 1.000 1.020	Utilization per 1,000 239.18 1,958.88 12,928.65 1,024.27 12,531.87 11,845.38	Average Cost/Service \$3,927.97 999.95 100.95 426.33 5.94 50.10	108.76 36.39 6.20	Utilization per 1,000 292.36 1858.97 14192.83 1070.81 13301.87 13291.08	Average Cost/Service \$3,665.06 987.22 102.57 383.18 7.29 49.89	PMPM \$89.29 152.93 121.32 34.19 8.08 <u>55.26</u> \$461.07			
31 32 33 34 35	Section III: Projected Experience:				Projected Allowed	Paid to Allov Projected In Projected Ri	red Average F curred Claims sk Adjustmen	actor in Pro , before ACA ts PMPM	ection Period rein & Risk A	ď	nrem PMPM	0.00%	ı		100.00%	After Credibility \$461.07 0.666 \$307.07 -3.05 \$310.12	\$550,767 \$366,810 \$370,454	7,058 0,861 3 <mark>,362</mark> )
37 38					Projected Incurred	Projected AC	A reinsurance				, prom, r m. m.					13.40 \$296.72	16,006 \$354,447	,903
32 33 34 35 36 37 38 40 41 42 43 44 45 46 47					Administrative Exp Profit & Risk Load Taxes & Fees Single Risk Pool Gi Index Rate for Pro	oense Load oss Premium A	ver Experienc								10.86% 3.25% 8.75%	41.77 12.50 <u>33.66</u> \$384.65 \$461.07 54.07% 24.12%	49,900 14,933 <u>40,205</u> \$459,485	0,154 3,287 5,005
47					Projected Membe		adiiLodi									21270	1,194	1,545
49 50	Information Not Releasable to the Pub disseminated, dis		zed by Law: This info d to persons not auti									I must not be						

Product-Plan Data Collection

Company Legal Name: HIOS Issuer ID: Effective Date of Rate Change(s): Coventry Health Care of Iowa Inc. 18973 1/1/2016

Product	/Plan Love	l Calculation	

Section I: General Product and Plan Information Product	Te	erminated Product		Accountable	Care Alliance					Coventry Heal	th Care of Iowa								(	Carelink Powered b	y UnityPoint Health		
Product ID:	1	18973IA009		1897	3IA036					1897	8IA025									18973IA022			
Metal:		Catastrophic	Silver	Gold	Bronze	Bronze	Silver	Gold	Bronze	Bronze	Bronze	Bronze	Silver	Gold	Silver	Silver	Silver	Gold	Gold	Gold	Bronze	Bronze	
AV Metal Value		0.000	0.680	0.780	0.603	0.617	0.680	0.780	0.603	0.617	0.603	0.617	0.680	0.780	0.680	0.680	0.680	0.780	0.780	0.780	0.603	0.603	
AV Pricing Value		0.001	0.837	1.095	0.652	0.689	0.752	0.976	0.589	0.622	0.732	0.774	0.935	1.214	0.746	0.746	0.746	0.968	0.968	0.968	0.584	0.584	
Plan Type:		POS	HMO	HMO	HMO	HMO	POS	POS	POS	POS	POS	POS	POS	POS	POS	POS	POS	POS	POS	POS	POS	POS	
*			\$10 Copay	\$10 Copay	Bronze HSA	Bronze \$15 Copay	\$10 Copay Mercy	\$10 Copay Mercy	Bronze HSA	Bronze \$15 Copay	Bronze				\$10 Copay	Bronze HSA	Bronze HSA						
Plan Name		Terminated	Nebraska Health	Nebraska Health	Eligible Nebraska	Nebraska Health	Medical Center	Medical Center	Eligible Mercy	Mercy Medical	Deductible Only	IA Coventry	IA Coventry Silver	IA Coventry Gold	UnityPoint Health	Eligible	Eligible						
		Products	Network	Network Network Health Network Network				DM	Medical Center	Center DM	HSA Eligible	Bronze \$15 Copay	\$10 Copay	\$10 Copay	Waterloo	OC	CR	Waterloo	QC	CR	UnityPoint Health	UnityPoint Health	
Plan ID (Standard Component ID):		18973IA0090000	18973IA0360004	18973IA0360003	18973IA0360002	18973IA0360001	18973IA0250015	18973IA0250013	18973IA0250012	18973IA0250011	18973IA0250005	18973IA0250003	18973IA0250002	18973IA0250001	18973IA0220022	18973IA0220021	18973IA0220020	18973IA0220019	18973IA0220018	18973IA0220017	18973IA0220016	18973IA0220015	
Exchange Plan?		No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Historical Rate Increase - Calendar Year - 2		0.00%		0.	00%					0.0	10%				0.00%								
Historical Rate Increase - Calendar Year - 1		0.00%		0.	00%					0.0	10%									0.0	0%		
Historical Rate Increase - Calendar Year 0		0.00%		0.	00%					19.	40%									8.4	7%		
Effective Date of Proposed Rates		1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	1/1/2016	
Rate Change % (over prior filing)		0.00%	15.74%	28.61%	17.02%	17.05%	16.07%	28.76%	17.01%	16.88%	17.03%	16.93%	16.04%	28.73%	12.11%	12.11%	11.95%	22.87%	22.87%	22.87%	13.24%	13.24%	
Cum'tive Rate Change % (over 12 mos prior)		0.00%	15.74%	28.61%	17.02%	17.05%	16.07%	28.76%	17.01%	16.88%	17.03%	16.93%	16.04%	28.73%	12.11%	12.11%	11.95%	22.87%	22.87%	22.87%	13.24%	13.24%	
Proj'd Per Rate Change % (over Exper. Period)		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	76.87%	63.86%	743.59%	88.35%	#DIV/0!	64.28%	#DIV/0!	#DIV/0!	88.89%	#DIV/0!	#DIV/0!	79.37%	
Product Threshold Rate Increase %		#DIV/0!		15	.97%		18.21%									13.80%							

State: Market:

IA Individual

Section II: Components of Premium Increase (PMPM Dollar Amount above Current Average Rate PMPM)

Plan ID (Standard Component ID):	Total	18973IA0090000	18973IA0360004 1	8973IA0360003	18973IA0360002	18973IA0360001	18973IA0250015	18973IA0250013	18973IA0250012	18973IA0250011	18973IA0250005	18973IA0250003	18973IA0250002	18973IA0250001	18973IA0220022	18973IA0220021	18973IA0220020	18973IA0220019	18973IA0220018	18973IA0220017	18973IA0220016 18	3973IA0220015
Inpatient	\$5.88	\$0.00	\$7.41	\$15.88	\$6.18	\$6.54	\$5.94	\$12.43	\$4.88	\$5.12	\$7.28	\$7.62	\$8.78	\$18.08	\$5.39	\$5.36	\$5.29	\$12.08	\$11.99	\$11.97	\$4.58	\$4.54
Outpatient	\$12.15	\$0.00	\$15.33	\$32.82	\$12.77	\$13.52	\$12.27	\$25.70	\$10.09	\$10.59	\$15.05	\$15.75	\$18.15	\$37.38	\$11.14	\$11.08	\$10.93	\$24.96	\$24.79	\$24.74	\$9.46	\$9.39
Professional	-\$2.15	\$0.00	-\$2.71	-\$5.81	-\$2.26	-\$2.39	-\$2.17	-\$4.55	-\$1.79	-\$1.88	-\$2.66	-\$2.79	-\$3.21	-\$6.62	-\$1.97	-\$1.96	-\$1.94	-\$4.42	-\$4.39	-\$4.38	-\$1.68	-\$1.66
Prescription Drug	-\$0.28	\$0.00	-\$0.35	-\$0.75	-\$0.29	-\$0.31	-\$0.28	-\$0.59	-\$0.23	-\$0.24	-\$0.34	-\$0.36	-\$0.42	-\$0.86	-\$0.26	-\$0.25	-\$0.25	-\$0.57	-\$0.57	-\$0.57	-\$0.22	-\$0.22
Other	\$5.53	\$0.00	\$6.98	\$14.94	\$5.81	\$6.15	\$5.59	\$11.70	\$4.59	\$4.82	\$6.85	\$7.17	\$8.26	\$17.01	\$5.07	\$5.04	\$4.97	\$11.36	\$11.28	\$11.26	\$4.31	\$4.27 -\$0.03
Capitation	-\$0.04	\$0.00	-\$0.05	-\$0.10	-\$0.04	-\$0.04	-\$0.04	-\$0.08	-\$0.03	-\$0.03	-\$0.04	-\$0.05	-\$0.05	-\$0.11	-\$0.03	-\$0.03	-\$0.03	-\$0.07	-\$0.07	-\$0.07	-\$0.03	-\$0.03
Administration	\$3.04	\$0.00		\$8.21	\$3.19	\$3.38	\$3.07	\$6.43	\$2.52	\$2.65	\$3.76	\$3.94	\$4.54	\$9.35	\$2.79	\$2.77		\$6.24	\$6.20	\$6.19	\$2.37	\$2.35
Taxes & Fees	\$14.29	\$0.00	\$18.02	\$38.60	\$15.02	\$15.90	\$14.43	\$30.23	\$11.87	\$12.46	\$17.70	\$18.53	\$21.35	\$43.95	\$13.11	\$13.03	\$12.85	\$29.35	\$29.15	\$29.09	\$11.13	\$11.04
Risk & Profit Charge	\$1.55	\$0.00	\$1.96	\$4.19	\$1.63	\$1.72	\$1.57	\$3.28	\$1.29	\$1.35	\$1.92	\$2.01	\$2.32	\$4.77	\$1.42	\$1.41	\$1.39	\$3.18	\$3.16	\$3.16	\$1.21	\$1.20
Total Rate Increase	\$39.98	\$0.00	\$50.42	\$107.97	\$42.02	\$44.47	\$40.37	\$84.55	\$33.19	\$34.84	\$49.51	\$51.82	\$59.71	\$122.95	\$36.66	\$36.45	\$35.95	\$82.11	\$81.54	\$81.39	\$31.13	\$30.88
Member Cost Share Increase	\$19.30	\$0.00	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27	\$27.27
Average Current Rate PMPM	\$308.58	\$0.00	\$320.29	\$251.57	\$246.95	\$173.88	\$251.23	\$294.01	\$195.12	\$206.36	\$290.73	\$306.12	\$372.27	\$427.98	\$302.72	\$300.98	\$300.85	\$359.01	\$356.53	\$355.85	\$235.17	\$233.24
Projected Member Months	1,194,545	0	154	0	44	0	52,778	11.352	10.285	17.270	44.858	104.071	273.801	61.941	22.242	38.038	43.021	4.158	6.127	8.954	4.202	6.985

ction III: Experience Period Information

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	Total			18973IA0360003	18973IA0360002	18973IA0360001	18973IA0250015	18973IA0250013	18973IA0250012	18973IA0250011	18973IA0250005	18973IA0250003	18973IA0250002			18973IA0220021	18973IA0220020	18973IA0220019			18973IA0220016	18973IA0220015
Plan Adjusted Index Rate	\$82.69	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$191.19	\$218.03	\$51.20		\$0.00	\$209.63	\$0.00	\$0.00	\$236.70	\$0.00	\$0.00	\$150.33
Member Months	358,917	104,899	0	0	0	0	0	0	0	0	5,384	14,825	115,537	6,841	0	20,921	0	0	6,475	0	0	3,164
Total Premium (TP)	\$29,679,020	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,029,382	\$3,232,347	\$5,915,277	\$2,036,504	\$0	\$4,385,703	\$0	\$0	\$1,532,644	\$0	\$0	\$475,643
EHB Percent of TP, [see instructions]	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
state mandated benefits portion of TP that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TP	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Allowed Claims (TAC)	\$128,479,866	\$20,183,294	\$0	\$0	\$0	\$0	0\$	\$0	\$0	0\$	\$1,597,766	\$4,965,183	\$64,170,357	\$5,083,031	\$0	\$6,695,712	\$0	\$0	\$2,832,221	\$0	\$0	\$403,149
EHB Percent of TAC, [see instructions]	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
state mandated benefits portion of TAC that are																						
other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TAC	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Allowed Claims which are not the issuer's obligation:	\$41,055,405	\$5,338,730	-\$8,392	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$632,479	\$1,960,234	\$24,169,422	\$587,397	-\$1,229,128	\$2,620,651	\$0	-\$222,517	\$957,591	\$0	\$0	\$288,340
Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$14,940,632	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,940	\$0	\$13,794,828	\$0	\$0	\$522,518	\$0	\$0	\$0	\$0	\$0	\$6,300
Portion of above payable by HHS on behalf of insured person, as %	36 39%	0.00%	0.00%	#DIV/DI	#DIV/01	#DIV/01	#DIV/DI	#DIV/04	#DIV/01	#DIV/01	0.31%	0.00%	57.08%	0.00%	0.00%	19 94%	#DIV/0	0.00%	0.00%	#DIV/01	#DIV/DI	2.100
Total Incurred claims, pavable with issuer funds	\$87.424.462	\$14.844.564	\$8.392	#DIV/0:	#DIV/0:	#DIV/0:	#DIV/0:	#DIV/01	#DIV/0:	#DIV/0:	\$965.287	\$3.004.949	\$40,000,935	\$4,495,634	\$1,229,128	\$4.075.060	#DIV/01 0.2	\$222.517	\$1.874.629	#DIV/0:	#DIV/0:	2.18% \$114.809
	40.7.2.7.02	411/411/441	**,***			-					,	44,441,111	4.0,000,000	4 1, 11 4, 44	4.,22.,,.22	4 1/21 2/222	7.	4222,011	4.70.7702.7		-	4
Net Amt of Rein	\$10,777,121,96	-\$550,719,75	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$239,552,74	\$441,627,49	\$6,975,214,61	\$917.566.48	\$0.00	\$444.514.62	\$0.00	\$0.00	\$120,585,33	\$0.00	\$0.00	-\$16,611.00
Net Amt of Risk Adi	-\$6,549,533,78	\$0.00	-\$8.391.92	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$477,798,07	-\$1,565,180,63	-\$1,229,127,91	\$133,105,42	\$0.00	-\$222.516.65	\$0.00	\$0.00	\$0.00	\$125,748,53
			,=,=							72.22		*****				, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				*****		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Incurred Claims PMPM	\$243.58	\$141.51	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$179.29	\$202.69	\$346.22	\$657.16	#DIV/0!	\$194.78	#DIV/0!	#DIV/0!	\$289.52	#DIV/0!	#DIV/0!	\$36.29
Allowed Claims PMPM	\$357.97	\$192.41	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$296.76	\$334.92	\$555.41	\$743.02	#DIV/0!	\$320.05	#DIV/0!	#DIV/0!	\$437.41	#DIV/0!	#DIV/0!	\$127.42
EHB portion of Allowed Claims, PMPM	\$357.97	\$192.41	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$296.76	\$334.92	\$555.41	\$743.02	#DIV/0!	\$320.05	#DIV/0!	#DIV/0!	\$437.41	#DIV/0!	#DIV/0!	\$127.42
HB portion of Allowed Claims, PMPM			#DIV/0!																			\$127.42

ction IV: Projected (12 months following effective date)

ction IV: Projected (12 months following effective da	ste)																					
Plan ID (Standard Component ID):	Total	18973IA0090000	18973IA0360004	18973IA0360003	18973IA0360002	18973IA0360001	18973IA0250015	18973IA0250013	18973IA0250012	18973IA0250011	18973IA0250005	18973IA0250003	18973IA0250002	18973IA0250001	18973IA0220022	18973IA0220021	18973IA0220020	18973IA0220019	18973IA0220018	18973IA0220017	18973IA0220016	18973IA0220015
Plan Adjusted Index Rate	\$381.27	\$0.00		\$505.83	\$301.17	\$318.19	\$347.07	\$450.57	\$271.74	\$287.09	\$338.16	\$357.26	\$431.90	\$560.70	\$344.39	\$344.39	\$344.39	\$447.10	\$447.10	\$447.10	\$269.64	\$269.64
Member Months	1,194,545	-	154		44		52,778	11,352	10,285	17,270	44,858	104,071	273,801	61,941	22,242	38,038	43,021	4,158	6,127	8,954	4,202	6,985
Total Premium (TP)	\$455,447,568	\$0	\$59,502	\$0	\$13,252	\$0	\$18,317,813	\$5,114,917	\$2,794,834	\$4,958,113	\$15,168,962	\$37,180,739	\$118,255,112	\$34,730,311	\$7,659,994	\$13,100,029	\$14,816,140	\$1,859,022	\$2,739,353	\$4,003,292	\$1,133,031	\$1,883,441
EHB Percent of TP, [see instructions]	100.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
state mandated benefits portion of TP that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TP	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Allowed Claims (TAC)	\$550,768,863	\$0	\$70,872	\$0	\$17,821	\$0	\$21,804,106	\$5,314,555	\$3,757,903	\$6,480,788	\$20,403,370	\$48,616,288	\$140,806,607	\$36,096,002	\$9,117,748	\$15,593,063	\$17,635,763	\$1,931,559	\$2,846,239	\$4,159,495	\$1,523,439	\$2,532,418
EHB Percent of TAC, [see instructions]	100.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TAC	0.00%	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.009
Allowed Claims which are not the issuer's obligation	\$197,260,925	\$0	\$24,609	\$0	\$7,644	\$0	\$7,640,004	\$1,311,580	\$1,624,694	\$2,700,605	\$8,681,161	\$19,933,971	\$48,483,020	\$8,714,842	\$3,196,987	\$5,467,449	\$6,183,688	\$477,100	\$703,028	\$1,027,406	\$659,059	\$1,095,556
Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$37,736,305	\$0	\$10,584	\$0	\$0	\$0	\$3,250,848	\$0	\$0	\$0	\$0	\$0	\$20,993,334	\$0	\$1,359,396	\$2,324,822	\$2,629,376	\$0	\$0	\$0	\$0	SC
Portion of above payable by HHS on behalf of insured person, as %	19.13%	#DIV/0!	43.01%	#DIV/0!	0.00%	#DIV/0!	42.55%	0.00%	0.00%	0.00%	0.00%	0.00%	43.30%	0.00%	42.52%	42.52%	42.52%	0.00%	0.00%	0.00%	0.00%	0.00%
Total Incurred claims, payable with issuer funds	\$353,507,938	\$0	\$46,263	\$0	\$10,177	\$0	\$14,164,101	\$4,002,974	\$2,133,209	\$3,780,183	\$11,722,208	\$28,682,317	\$92,323,587	\$27,381,160	\$5,920,761	\$10,125,613	\$11,452,074	\$1,454,459	\$2,143,211	\$3,132,090	\$864,380	\$1,436,86
Net Amt of Rein	\$16.006.903	SO SO	\$2,064	\$0	\$590	\$0	\$707.225	\$152,117	\$137.819	\$231,418	\$601,097	\$1.394.551	\$3,668,933	\$830,009	\$298,043	\$509,709	\$576,481	\$55.717	\$82,102	\$119,984	\$56,307	\$93,59
Net Amt of Risk Adi	-\$3.643.362	SO.	-\$470	\$0	-\$134	\$0	-\$160.973	-\$34.624	-\$31,369	-\$52.674	-\$136.817	-\$317,417	-\$835.093	-\$188.920	-\$67.838	-\$116.016	-\$131,214	-\$12.682	-\$18.687	-\$27.310	-\$12.816	-\$21.304